

## Türkiye Sigorta Sumary of June 2023 Premium Production

## **NON-LIFE TOTAL GROSS PREMIUM PRODUCTION**



	2022 06 C	2023 06 C	2022 06 M	2023 06 M	
Sector Ranking	1	1	1	1	<ul> <li>By end of June 2023, with ₺ 24,402 million total gross premium production in the non-life insurance sector, market share of 13.14% was achieved.</li> <li>Sector loadership remains strong</li> </ul>
Market Share %	14.48%	13.14%	14.97%	11.29%	<ul> <li>Sector leadership remains strong.</li> </ul>
<section-header></section-header>	117.0	24,402	2,496	3,889	<ul> <li>6-month premium production increased by 117.0% compared to the same period of the previous year.</li> <li>In the 6th Month of 2023 (June 2023), our premium production increased by 55.82% compared to the production in the 6th Month of 2022 and reached &amp; 3,889 million.</li> </ul>
	2022/06 C	2023/06 C	2022/06 M	2023/06 M	

## **NON-LIFE MAIN BRANCH GROSS PREMIUM PRODUCTION**





Ranked the first in General Losses, Fire and Natural Disasters and Accident branches, the second in Land Vehicles Liability, the fifth in Land Vehicles and the seventh in Health according to premium size by the end of June 2023.

It has market shares of 36.61% in Accident; 30.83% in General Losses, 19.98% in Fire and Natural Disasters and 12.30% in Land Vehicles Liability.

- **Premium Increase** 66.69% 101.04% 191.42% 152.56% 234.73% 225.49% 81.04% Rate % 6,426 6,285 **Premium Production** 5,150 (もM) 2,548 1,769 1,097 1,126 GENERAL LOSSES LAND VEHICLES LAND SICKNESS/HEALTH OTHERS **FIRE AND** ACCIDENT LIABILITY-MTPL NATURAL **VEHICLES-MOD** DISASTERS **Branch Share %** 26.34% 4.61% 25.76% 10.44% 7.25% 4.49% 21.11%
- The biggest premium production share of 26.34% in the General Losses, in the Company's total premium production, increased by 66.69% to ₺ 6,426 million.
- After General Losses, Land Vehicles Liability and Fire and Natural Disasters have premium increase rates of 101.04% and 191.42%.

## **DISTRIBUTION CHANNEL GROSS PREMIUM PRODUCTION**



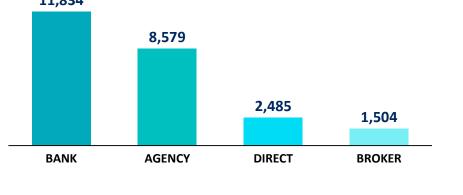
- Sector Ranking
   1
   5
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   Market Share %
   45.58%
   7.78%
   18.28%
   5.02%
  - Premium Increase Rate %
     136.04%
     107.84%
     71.47%
     129.65%

     11,834
     Premium Production
     11.47%
     129.65%
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35.15%

48.50%



10.18%

6.16%

Branch Share %

(もM)

- Ranked the first in Bank and Direct Channels, the fifth in Agency Channel and the eighth in Broker Channel according to premium size by the end of June 2023.
- It has market shares of 45.58% in Bank Channel; 18.28% in Direct Channel 7.78% in Agency Channel and 5.02% in Broker Channel.

- The premium production of the Bank Channel, which has a 48.50% share in the Company's total premium production, increased by 136.04% to ₺ 11,834 million.
- The premium production of the Agency Channel, which has a 35.15% share in the Company's total premium production, increased by 107.84% to ₺ 8,579 million.
- The premium production of the Direct and Broker Channels, increased respectively by 71.47% and 129.65% to ₺ 2,485 million and ₺ 1,504 million.