

## Türkiye Sigorta Summary of September 2023 Premium Production

## **NON-LIFE TOTAL GROSS PREMIUM PRODUCTION**

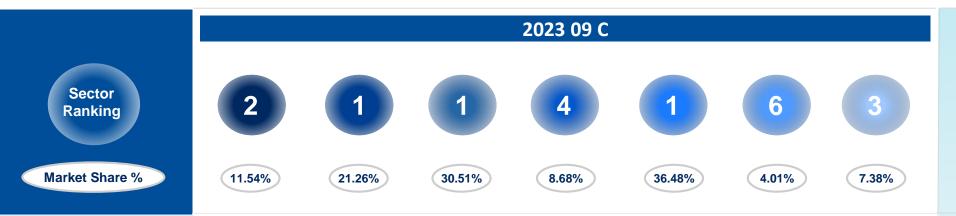


Sector	2022 09 C 2023 09 C	2022 09 M 2023 09 M	<ul> <li>By end of September 2023, with ₺ 38,697 million total gross premium production in the non-life insurance sector, market share</li> </ul>
Ranking Market Share %	12.75% 13.41%	7.38% 14.79%	of 13.41% was achieved. <ul> <li>Sector leadership remains strong.</li> </ul>
Premium Increase Rate % Premium Production (作 M)	140.26% 38,697 16,106 16,106 2022/09 C 2023/09 C	287.77% 5,158 1,330 2022/09 M 2023/09 M	<ul> <li>9-month premium production increased by 140.3% compared to the same period of the previous year.</li> <li>In the 9th Month of 2023 (September 2023), our premium production increased by 287.77% compared to the production in the 9th Month of 2022 and reached  \$ 5,158 million.</li> </ul>

• C: Cumulated M: Monthly

## **NON-LIFE MAIN BRANCH GROSS PREMIUM PRODUCTION**





 Ranked the first in Fire and Natural Disasters, General Losses and Accident branches, the second in Land Vehicles
 Liability, the fourth in Land Vehicles and the sixth in Health according to premium size by the end of September 2023.

It has market shares of 36.48% in Accident; 30.51% in General Losses, 21.26% in Fire and Natural Disasters and 11.54% in Land Vehicles Liability.

- **Premium Increase** 110.12% 227.37% 82.39% 195.10% 224.12% 214.37% 103.33% Rate % 9,383 8,987 8,822 **Premium Production** (もM) 4,959 2,839 1,849 1,859 LAND VEHICLES FIRE AND SICKNESS/HEALTH OTHERS GENERAL LOSSES LAND ACCIDENT LIABILITY-MTPL NATURAL **VEHICLES-MOD** DISASTERS **Branch Share %** 24.25% 23.22% 22.80% 12.82% 7.34% 4.78% 4.80%
- The biggest premium production share of 24.25% in the Land Vehicles Liability, in the Company's total premium production, increased by 110.12% to ± 9,383 million.
- After Land Vehicles Liability, Fire and Natural Disasters and General Losses have premium increase rates of 227.37% and 82.39%.

## **DISTRIBUTION CHANNEL GROSS PREMIUM PRODUCTION**





48.66%

35.29%

8.71%

7.34%

- Ranked the first in Bank and Direct Channels, the fourth in Agency Channel and the sixth in Broker Channel according to premium size by the end of September 2023.
- It has market shares of 46.51% in Bank Channel; 15.94% in Direct Channel 7.92% in Agency Channel and 6.12% in Broker Channel.

- The premium production of the Bank Channel, which has a 48.66% share in the Company's total premium production, increased by 153.68% to ₺ 18,831 million.
- The premium production of the Agency Channel, which has a 35.29% share in the Company's total premium production, increased by 129.97% to ₺ 13,656 million.
- The premium production of the Direct and Broker Channels, increased respectively by 87.27% and 200.37% to & 3,370 million and & 2,841 million.

Branch Share %